



A LOOK UNDER THE HOOD AT SMID CAP PERFORMANCE IN Q3

Landon Peterson, CFA | Portfolio Analyst



NOTE: CATEGORIES ARE DERIVED FROM THE SMID CAP STOCK UNIVERSE, "CASH BURNERS" HAVE NEGATIVE OPERATING CASH FLOW, CUMULATIVE FOR THE LAST 8 QUARTERS; "POOR PROFITABILITY & EXPENSIVE" HAVE BOTTOM QUARTILE (Q4) EARNINGS YIELD AND ROIC; "HIGH QUALITY" IS TOP QUARTILE (Q1) IN A PROPRIETARY MULTI-FACTOR MODEL THAT INCLUDES MEASURES OF CASH FLOW, ROIC, VARIABILITY IN SALES AND MARGINS, AND BALANCE SHEET LEVERAGE. SOURCE: JOHNSON ASSET MANAGEMENT, FACTSET, DATA AS OF 9/30/25.

SMID cap stocks continued to rally in the third quarter, with the Russell 2500 index up 9.0%. This rally was predominantly led by lower quality companies. Using multi-factor models, we can isolate the performance of stocks by various quality characteristics. As shown in the chart, some of the lowest quality companies in the SMID cap universe dramatically outperformed their high-quality peers. Over the past 20 years, we have only seen similar outperformance from low-quality companies in two other periods, the 2020 post-pandemic recovery and the 2009 post-GFC recovery. These market dynamics have been a significant headwind for quality-focused active managers but may also present investors with the opportunity to own quality SMID cap stocks at attractive discounts relative to low-quality peers.

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